

Station Name		PLOERMEL																
P&L Type	P&L Subtype description	2022M01	2022M02	2022M03	2022M04	2022M05	2022M06	2022M07	2022M08	2022M09	2022M10	2022M11	2022M12	YTD	Forecast YTD	YTD/Forecast	YTD N-1	YTD/YTD N-1
1. Sales Proceeds	CR RBA Sales	48 222	61 509	65 181	108 788	117 781	111 292	186 798	163 343	102 563	98 378	74 694	85 816	1 224 365	1 390 000	88.08%	1 033 861	118.43%
	Other sales	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0	
	Total	48 222	61 509	65 181	108 788	117 781	111 292	186 798	163 343	102 563	98 378	74 694	85 816	1 224 365	1 390 000	88.08%	1 033 861	118.43%
2. Fuel commission		2 999	3 383	2 987	4 362	4 442	4 235	6 788	5 383	4 417	5 250	3 885	3 766	51 899	66 350	78.22%	65 045	79.79%
	Total	2 999	3 383	2 987	4 362	4 442	4 235	6 788	5 383	4 417	5 250	3 885	3 766	51 899	66 350	78.22%	65 045	79.79%
3. Cost of Sales	COS RBA Sales	19 646	23 052	25 080	41 155	44 970	40 933	70 800	58 260	38 205	37 218	29 074	34 857	463 251	519 578	89.16%	394 572	117.41%
	COS Other sales	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0	
	Shrinkage	0	0	-587	0	655	0	0	0	1 256	0	0	33	1 357	13 417	10.12%	-514	-264.32%
	Wastage	845	143	368	438	174	555	5	61	283	226	202	858	4 158	0		2 533	164.20%
	Total	20 491	23 195	24 862	41 593	45 799	41 489	70 805	58 321	39 744	37 444	29 276	35 748	468 767	532 995	89.25%	396 591	118.20%
	Net Margin	27 731	38 314	40 320	67 194	71 983	69 804	115 992	105 022	62 819	60 934	45 418	50 068	755 599	857 005	89.12%	637 270	118.57%
	Unit Net Margin	57.51%	62.29%	61.86%	61.77%	61.12%	62.72%	62.10%	64.30%	61.25%	61.94%	60.81%	58.34%	61.71%	61.66%	100.09%	738.38%	8.58%
4. Other Operating Revenue	Bonus TMSR/PMTDR	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0	
	GA-CR Comm	-13 841	-17 826	-22 073	-34 109	-36 334	-34 212	-58 715	-52 739	-31 754	-27 868	-21 622	-26 666	-377 760	-435 207	86.80%	-298 983	126.35%
	FSA	27 874	23 404	36 152	13 479	-20 935	4 649	-25 112	-25 850	-2 211	-12 358	18 729	-25 154	12 668	-13 713	-92.38%	106 411	11.90%
	Total	14 033	5 578	14 079	-20 630	-57 269	-29 563	-83 827	-78 590	-33 965	-40 226	-2 893	-51 820	-365 092	-448 920	61.13%	-192 572	189.59%
5. Site Operating Costs	Accountancy	1 994	1 288	1 106	12 321	7 801	2 376	719	1 191	1 082	1 106	1 176	-6 580	25 580	12 000	213.16%	22 357	114.41%
	Banking fees	587	117	181	514	172	208	1 794	209	568	588	378	252	5 569	1 944	286.47%	2 319	240.13%
	Cash_collection	1 451	1 411	1 366	1 366	1 366	1 421	1 366	1 366	1 366	1 366	1 366	1 366	16 576	13 790	120.20%	14 136	117.25%
	Cash_loss	11	55	12	-113	-23	-15	-43	-1 703	2 010	186	-21	-277	78	0		-390	-20.15%
	Consumables	633	743	1 977	2 360	1 463	2 143	6 708	912	2 167	2 855	1 964	-1 250	22 675	18 136	125.03%	20 855	108.73%
	Publicity and Customer_gift	51	310	0	154	337	280	280	886	506	4 000	139	-327	6 616	0		7 462	88.66%
	Depreciations	1 419	1 279	1 416	1 426	2 049	1 983	2 044	2 047	1 899	1 943	1 883	2 058	21 446	14 592	146.97%	16 812	127.56%
	Drive_offs	269	-145	151	401	328	70	422	366	340	171	-155	-4	2 214	0		1 674	132.31%
	Electricity	3 971	4 069	5 276	1 918	2 060	1 966	2 105	2 289	2 021	1 764	2 311	3 656	33 405	25 248	132.31%	28 977	115.28%
	Fee (Royalty) highway and express ways	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0	
	Insurance	451	451	451	462	462	462	462	462	796	542	542	542	6 087	5 335	114.09%	5 536	109.96%
	Maintenance	150	384	991	223	1 063	0	446	10 455	1 317	-193	786	-10 962	4 660	2 469	188.73%	8 133	57.29%
	Other Rent	2 129	2 112	2 551	792	1 184	937	1 013	884	1 919	823	743	872	15 961	11 880	134.35%	28 190	56.62%
	Phone	276	165	264	64	540	327	337	274	-53	168	348	275	2 986	2 501	119.39%	2 481	120.34%
	Rent business	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0	
	Security	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0	
	Staff costs	17 672	21 920	21 921	24 819	26 426	32 884	34 628	-63 462	126 367	28 664	29 060	29 658	330 557	310 000	106.63%	379 707	87.08%
	Taxes	1 788	1 197	1 213	1 310	1 471	1 415	3 224	3 901	608	1 452	1 784	129	19 492	5 482	355.56%	1 154	1689.26%
	Training	0	0	0	0	0	0	0	0	0	0	0	0	0	2 496	0.00%	0	
	Uniforms	222	0	0	0	0	0	0	0	0	265	0	0	487	1 999	24.38%	720	67.69%
	Water	476	476	476	-127	476	375	476	476	476	476	476	476	5 007	5 285	94.75%	5 714	87.63%
	MSF	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0	
	Waste	1 059	1 316	1 672	1 250	1 963	2 166	1 021	3 438	1 717	808	1 781	3 174	21 366	19 066	112.06%	20 233	105.60%
	Legal auditor fees	250	250	250	250	250	250	250	250	250	250	250	250	3 000	2 197	136.55%	3 000	100.00%
	Total	34 860	37 400	41 274	49 389	49 388	49 248	57 254	-35 759	145 357	47 233	44 810	23 309	543 763	454 420	119.66%	569 070	95.55%
BUSINESS PLAN NET RESULT BEFORE OVERHEAD & TAXES		9 904	9 875	16 112	1 537	-30 232	-4 773	-18 300	67 574	-112 087	-21 274	1 600	-21 294	-101 357	20 015	-506.40%	-59 327	170.84%
6. Overhead	Earnings	-1 667	-1 667	-1 667	-1 715	-1 715	-1 715	-1 715	-1 715	-1 715	-1 715	-1 715	-1 715	-20 436	-20 003	102.16%	-20 503	99.67%
	Exit/PMTDR	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0	
	One time Com's	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0	
	Exceptional P&L	0	-57	0	2 025	0	0	0	0	100 702	0	0	2 074	104 743	0		-21 414	-489.14%
	RESULT BEFORE CORP. INCOME TAX	8 237	8 151	14 445	1 847	-31 947	-6 488	-20 015	65 859	-13 100	-22 989	-115	-20 935	-17 050	12	-1420.79.83%	-101 244	16.84%
7. Tax	Corporate Income Tax	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0	
	NET PROFIT / LOSS FOR THE PERIOD	8 237	8 151	14 445	1 847	-31 947	-6 488	-20 015	65 859	-13 100	-22 989	-115	-20 935	-17 050	12	-1420.79.83%	-101 244	16.84%